



integrity - innovation - quality

# No Pie. No Shank. Granny's Stayin' Home.



## IP Web Visitor<sup>®</sup>

WEB-BASED VIDEO VISITATION SYSTEM

# IP Web Visitor<sup>®</sup>

## WEB-BASED VIDEO VISITATION SYSTEM

SCHEDULE & CONDUCT SECURE  
VISITATION SESSIONS OVER THE INTERNET

GENERATES REVENUE

ENHANCES SECURITY

EASY TO INSTALL & IMPLEMENT

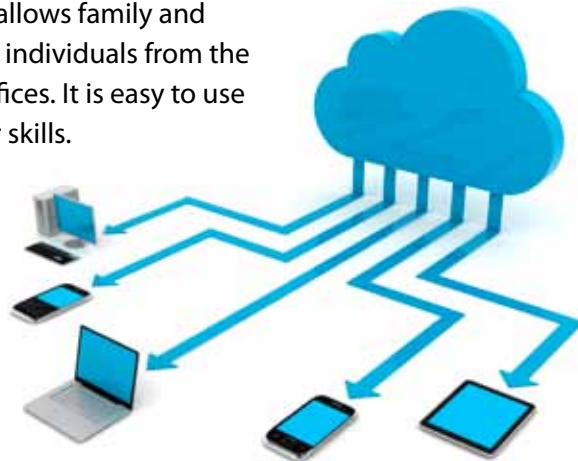


### OVERVIEW

IP Web Visitor<sup>®</sup> is an extension of Black Creek's IP Visitor<sup>®</sup> Correctional Video Visitation System, and is used by agencies interested in promoting remote visitation over the Internet. IP Web Visitor<sup>®</sup> allows family and professionals to visit incarcerated individuals from the convenience of their homes or offices. It is easy to use and requires no special computer skills.

### HOW IT WORKS

Voice and video streams in a visitation session are fully digitized, synchronized, encrypted and configured for transmission over conventional data networks and over the Internet using TCP/IP transmission standards. Remote visitors use IP Web Visitor<sup>®</sup> to schedule and connect to Internet visits through desktop



computers, or properly-equipped laptops, tablets, or mobile phones to visitation stations in the correctional facility. All visits (other than professional visits) may be monitored by the agency in real-time and recorded for future use or for evidentiary purposes.

### REVENUE GENERATION

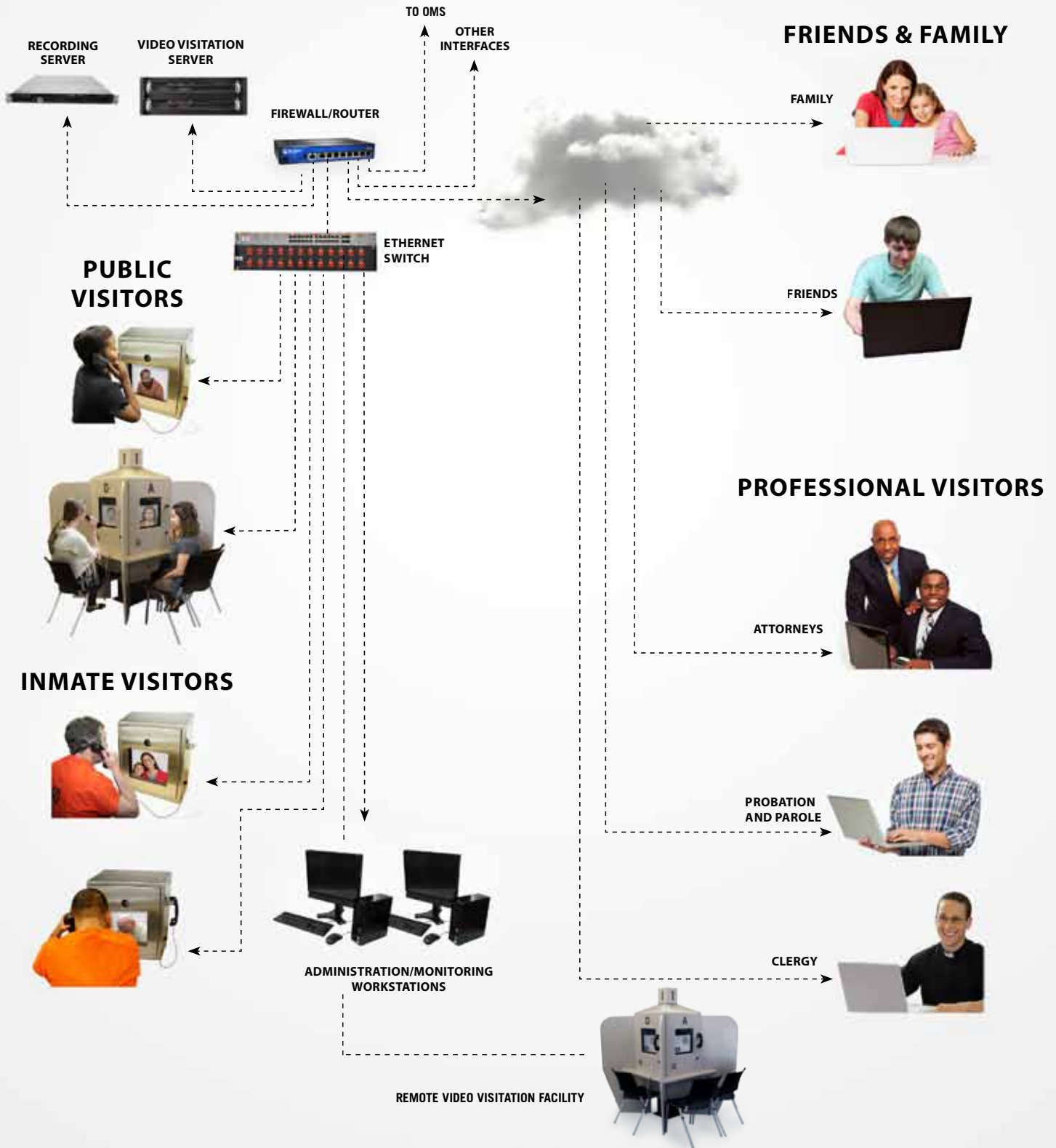
IP Web Visitor<sup>®</sup> makes it easy for user agencies to generate revenue by providing a simplified way to charge for remote visits. The agency sets the rates and monitors the visits – IP Web Visitor<sup>®</sup> does the rest. Visits are typically far less costly in time and money, when compared to physically traveling to the correctional facility. IP Web Visitor<sup>®</sup> is a win-win situation for the agency, inmates, their families and the individuals who represent them.

# IP Visitor® System Elements

ON PREMISE VISITORS

INTERNET

REMOTE VISITORS





## System Acquisition – You Have Options

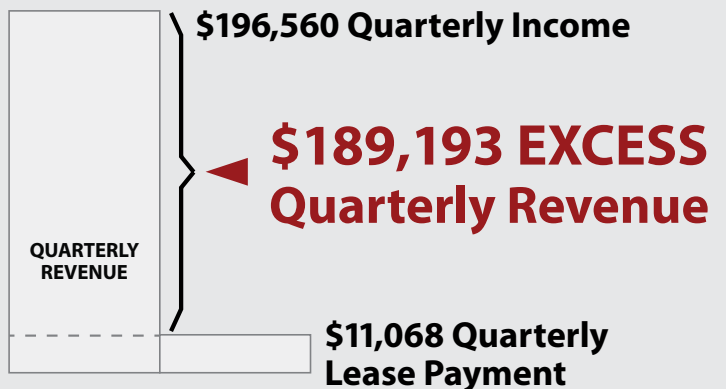
Agencies have flexible acquisition options including outright purchase or a “No Outlay” Lease/Purchase option, in which the IP Web Visitor® System is procured through a municipal lease.

### • OUTRIGHT PURCHASE

Purchase costs are typically fully recovered in less than a year.

### • “NO OUTLAY” MUNICIPAL LEASE

Black Creek’s municipal leasing option allows the user agency to immediately begin receiving the financial benefits of IP Web Visitor® as competitive bidding or an RFP is not required. Leasing terms typically range from 48–60 months with rates that approach those of municipal bonds. Initial payment can be deferred for a period of up to one year, allowing incoming visitation cash flow to exceed the lease payment amount resulting in “No-Outlay” for the user agency.



#### ASSUMPTIONS

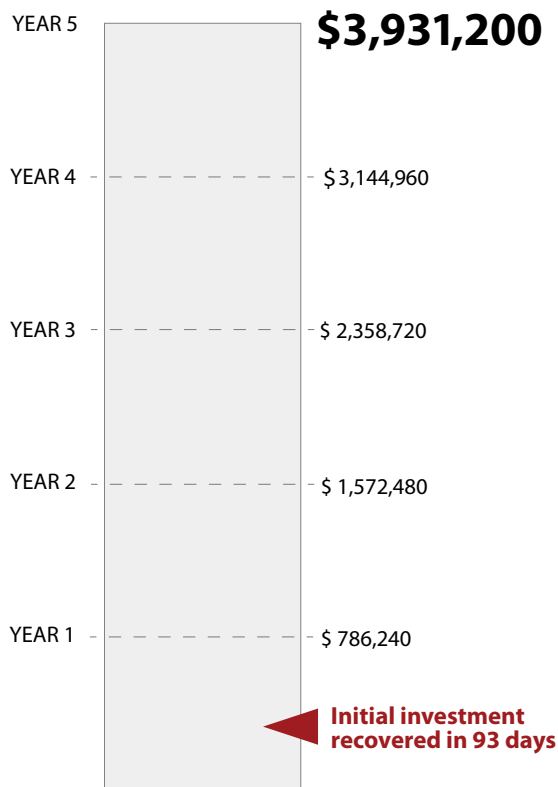
- \$200,000 lease amount for 48 months at 4.09%
- 30 inmate stations, a \$200,000 system cost, 20 minute visit length, \$9 charge per visit, 12 visits per station per day, visitation conducted 7 days a week.

# Revenue Comparison: IP Web Visitor<sup>®</sup> vs. "Free" System

You've heard the adage before: YOU GET WHAT YOU PAY FOR. With video visitation systems, this has never been more true. At a time when budgets are tight, agencies naturally gravitate towards what they think will be cheaper solutions. Appearances can be deceiving. IP Web Visitor<sup>®</sup> provides a dramatically higher revenue stream for its users compared to the "Free" Systems.

**CHECK OUT THE GRAPHIC BELOW FOR A RECENT EXAMPLE COMPARING IP WEB VISITOR<sup>®</sup> REVENUES WITH THOSE OF THE LEADING "FREE" SYSTEM:**

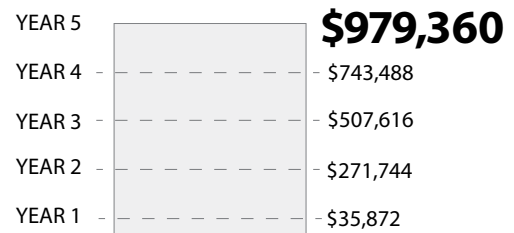
## BLACK CREEK'S IP WEB VISITOR<sup>®</sup> SYSTEM



IP Web Visitor<sup>®</sup> provides over **4 times** the revenue of the "Free" System.

**ASSUMPTIONS:** 30 inmate stations, a \$200,000 system cost, 20 minute visit length, \$9 charge per visit, 12 visits per station per day, visitation conducted 7 days a week.

## "FREE" SYSTEM



### IP WEB VISITOR<sup>®</sup> SYSTEM

- Equipment is purchased outright or procured through a Municipal Lease/Purchase Agreement.
- All visit revenues go to the user agency, less 10% of visit charge or \$3 per visit – whichever is greater.
- IP Web Visitor<sup>®</sup> hosts all registration, scheduling, credit card payments and visit connections.
- A detailed report of visitation activity is provided with each remittance for audit purposes.

### "FREE" SYSTEM

- Equipment is installed with no upfront costs.
- All revenues go to system supplier until all system costs are fully recovered.
- After system costs are fully recovered by system supplier, revenue is shared on the basis of 80% to system supplier and 20% to user agency.

# IP Web Visitor® Software Suite

IP Web Visitor® provides an extensive suite of software features from visitor enrollment, scheduling, and payment – all the way through to conducting visits. IP Web Visitor's browser-based interface is intuitive to use and configure.

## STANDARD OPERATING FEATURES

- Web-based user scheduling. Requires no interaction with facility personnel
- Allows agencies to charge for remote visits conducted over the internet
- Configurable fee structure per user type
- No minimum monthly visits contract requirements
- Monthly disbursement of visitation revenues with detailed statement
- Automatic notification when previously scheduled visits are cancelled due to changes in inmate availability
- Inmate Roster shows inmates when to appear for visits
- High-level integration with Black Creek's SallyPort® and other jail management systems
- Date/time scheduling exclusions based on inmate availability (court, sick call, disciplinary action, etc.)
- Inmate Locations
- Live monitoring and remote control

- Unique internet video visitation quotas
- Custom internet video visitation charges
- Public web scheduling interface
- Visitor can visit via PC, laptop and/or tablet (iPad and Android)

## HIGHLY FLEXIBLE SETUP

- No additional software required
- Minimal bandwidth requirements

## REVENUE GENERATION

- Includes a revenue module that allows you to generate significant income for your agency by charging for remote internet visits
- Remote users register, schedule, and conduct visits over the Internet
- Remote users pay for visits using regular or pre-paid credit and debit cards
- The user agency sets its own charge schedule based on inmate category or remote visitor type

## Flexible Equipment Options



DURABLE ROLL-AROUND INMATE STATION FOR USE IN MEDICAL AND SPECIAL HOUSING UNITS



PUBLIC VISITATION "QUAD POD" FOR USE IN PUBLIC AREAS WHERE ON-SITE VISITING IS CONDUCTED



HIGHLY-RUGGEDIZED, STAINLESS STEEL VISITATION STATION FOR USE IN INMATE HOUSING OR PUBLIC AREAS



## Comparison of IP Web Visitor® to a “Free” System

	FEATURE	IP WEB VISITOR®	“FREE” SYSTEM
1.	No upfront cash outlay	✓	✓
2.	User agency owns equipment from outset	✓	
3.	Highest user agency revenue share in industry	✓	
4.	No long-term contract requirement	✓	
5.	Visit charge-out rates established by user agency	✓	
6.	User agency revenue generation begins on system start up	✓	
7.	Single source responsibility for hardware and software	✓	
8.	Monthly remittance of revenues to user agency	✓	



**BLACK CREEK INTEGRATED SYSTEMS CORP.**

Post Office Box 101747 • Irondale, Alabama 35210

**T** 205.949.9900

**F** 205.949.9910

[www.blackcreekisc.com](http://www.blackcreekisc.com)

[sales@blackcreekisc.com](mailto:sales@blackcreekisc.com)