



integrity - innovation - quality

No Pie. No Shank. Granny's Stayin' Home.



IP Web Visitor[®]

WEB-BASED VIDEO VISITATION SYSTEM

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WEB-BASED VIDEO VISITATION SYSTEM

SCHEDULE & CONDUCT SECURE
VISITATION SESSIONS OVER THE INTERNET

GENERATES REVENUE

ENHANCES SECURITY

EASY TO INSTALL & IMPLEMENT



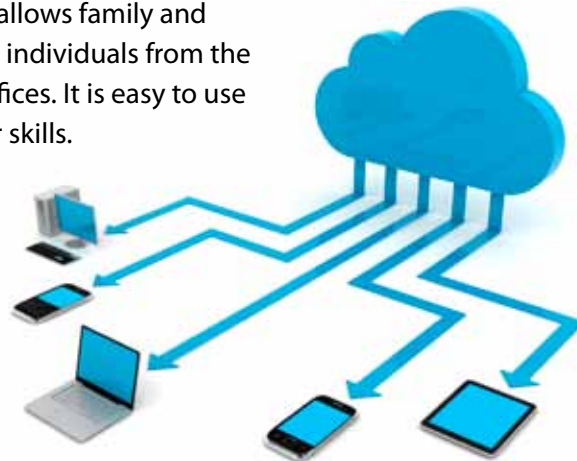
OVERVIEW

IP Web Visitor[®] is an extension of Black Creek's IP Visitor[®] Correctional Video Visitation System, and is used by agencies interested in promoting remote visitation over the Internet. IP Web Visitor[®] allows family and professionals to visit incarcerated individuals from the convenience of their homes or offices. It is easy to use and requires no special computer skills.

HOW IT WORKS

Voice and video streams in a visitation session are fully digitized, synchronized, encrypted and configured for transmission over conventional data networks and over the Internet using TCP/IP transmission standards. Remote visitors use IP Web Visitor[®] to schedule and connect to Internet visits through desktop

computers, or properly-equipped laptops, tablets, or mobile phones to visitation stations in the correctional facility. All visits (other than professional visits) may be monitored by the agency in real-time and recorded for future use or for evidentiary purposes.



REVENUE GENERATION

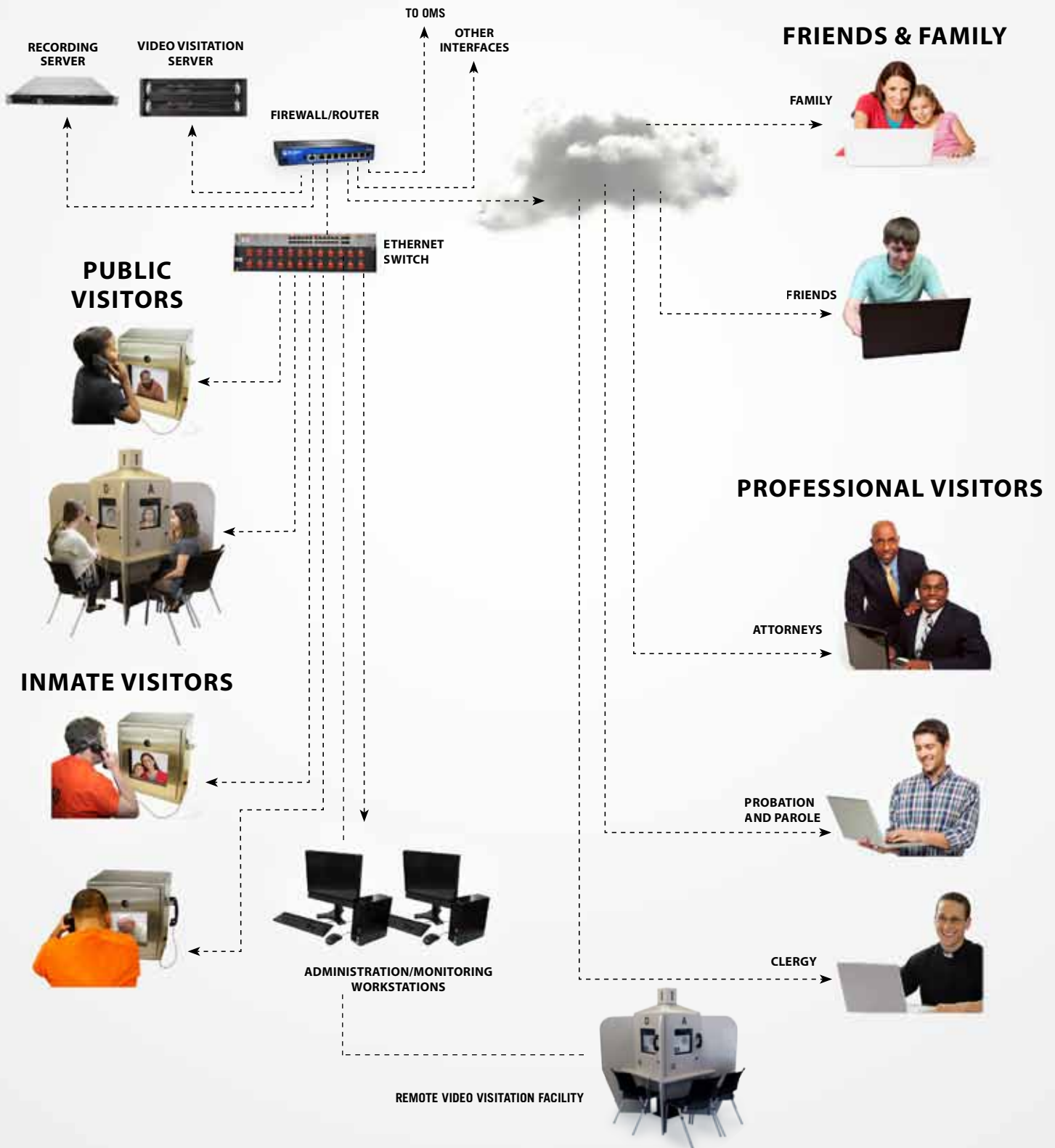
IP Web Visitor[®] makes it easy for user agencies to generate revenue by providing a simplified way to charge for remote visits. The agency sets the rates and monitors the visits – IP Web Visitor[®] does the rest. Visits are typically far less costly in time and money, when compared to physically traveling to the correctional facility. IP Web Visitor[®] is a win-win situation for the agency, inmates, their families and the individuals who represent them.

IP Visitor® System Elements

ON PREMISE VISITORS

INTERNET

REMOTE VISITORS





System Acquisition – You Have Options

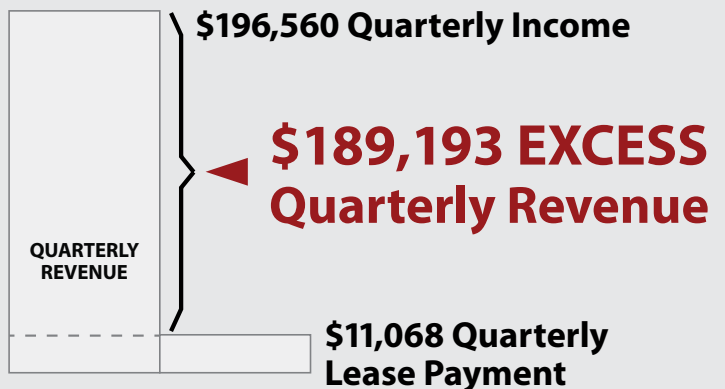
Agencies have flexible acquisition options including outright purchase or a “No Outlay” Lease/Purchase option, in which the IP Web Visitor® System is procured through a municipal lease.

• OUTRIGHT PURCHASE

Purchase costs are typically fully recovered in less than a year.

• “NO OUTLAY” MUNICIPAL LEASE

Black Creek’s municipal leasing option allows the user agency to immediately begin receiving the financial benefits of IP Web Visitor® as competitive bidding or an RFP is not required. Leasing terms typically range from 48–60 months with rates that approach those of municipal bonds. Initial payment can be deferred for a period of up to one year, allowing incoming visitation cash flow to exceed the lease payment amount resulting in “No-Outlay” for the user agency.



ASSUMPTIONS

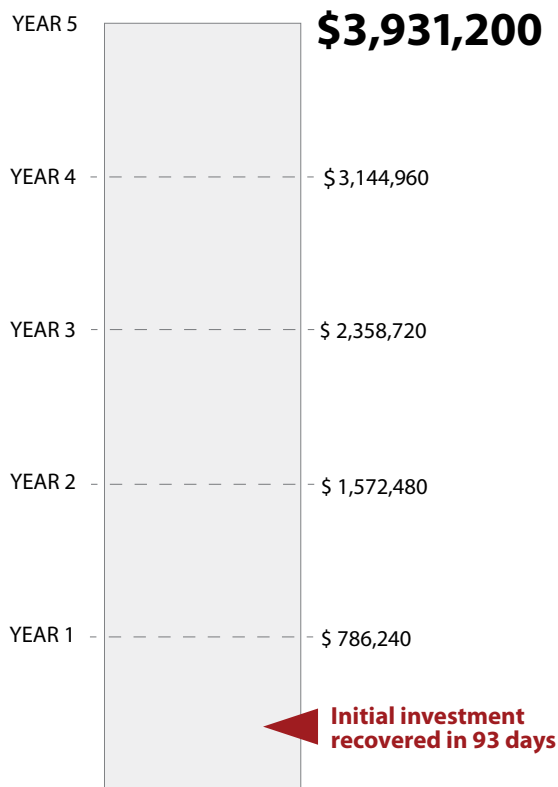
- \$200,000 lease amount for 48 months at 4.09%
- 30 inmate stations, a \$200,000 system cost, 20 minute visit length, \$9 charge per visit, 12 visits per station per day, visitation conducted 7 days a week.

Revenue Comparison: IP Web Visitor[®] vs. "Free" System

You've heard the adage before: YOU GET WHAT YOU PAY FOR. With video visitation systems, this has never been more true. At a time when budgets are tight, agencies naturally gravitate towards what they think will be cheaper solutions. Appearances can be deceiving. IP Web Visitor[®] provides a dramatically higher revenue stream for its users compared to the "Free" Systems.

CHECK OUT THE GRAPHIC BELOW FOR A RECENT EXAMPLE COMPARING IP WEB VISITOR[®] REVENUES WITH THOSE OF THE LEADING "FREE" SYSTEM:

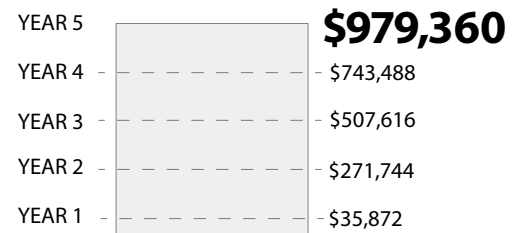
BLACK CREEK'S IP WEB VISITOR[®] SYSTEM



IP Web Visitor[®] provides over **4 times** the revenue of the "Free" System.

ASSUMPTIONS: 30 inmate stations, a \$200,000 system cost, 20 minute visit length, \$9 charge per visit, 12 visits per station per day, visitation conducted 7 days a week.

"FREE" SYSTEM



IP WEB VISITOR[®] SYSTEM

- Equipment is purchased outright or procured through a Municipal Lease/Purchase Agreement.
- All visit revenues go to the user agency, less 10% of visit charge or \$3 per visit – whichever is greater.
- IP Web Visitor[®] hosts all registration, scheduling, credit card payments and visit connections.
- A detailed report of visitation activity is provided with each remittance for audit purposes.

"FREE" SYSTEM

- Equipment is installed with no upfront costs.
- All revenues go to system supplier until all system costs are fully recovered.
- After system costs are fully recovered by system supplier, revenue is shared on the basis of 80% to system supplier and 20% to user agency.

IP Web Visitor® Software Suite

IP Web Visitor® provides an extensive suite of software features from visitor enrollment, scheduling, and payment – all the way through to conducting visits. IP Web Visitor's browser-based interface is intuitive to use and configure.

STANDARD OPERATING FEATURES

- Web-based user scheduling. Requires no interaction with facility personnel
- Allows agencies to charge for remote visits conducted over the internet
- Configurable fee structure per user type
- No minimum monthly visits contract requirements
- Monthly disbursement of visitation revenues with detailed statement
- Automatic notification when previously scheduled visits are cancelled due to changes in inmate availability
- Inmate Roster shows inmates when to appear for visits
- High-level integration with Black Creek's SallyPort® and other jail management systems
- Date/time scheduling exclusions based on inmate availability (court, sick call, disciplinary action, etc.)
- Inmate Locations
- Live monitoring and remote control

- Unique internet video visitation quotas
- Custom internet video visitation charges
- Public web scheduling interface
- Visitor can visit via PC, laptop and/or tablet (iPad and Android)

HIGHLY FLEXIBLE SETUP

- No additional software required
- Minimal bandwidth requirements

REVENUE GENERATION

- Includes a revenue module that allows you to generate significant income for your agency by charging for remote internet visits
- Remote users register, schedule, and conduct visits over the Internet
- Remote users pay for visits using regular or pre-paid credit and debit cards
- The user agency sets its own charge schedule based on inmate category or remote visitor type

Flexible Equipment Options



DURABLE ROLL-AROUND INMATE STATION FOR USE IN MEDICAL AND SPECIAL HOUSING UNITS



PUBLIC VISITATION "QUAD POD" FOR USE IN PUBLIC AREAS WHERE ON-SITE VISITING IS CONDUCTED



HIGHLY-RUGGEDIZED, STAINLESS STEEL VISITATION STATION FOR USE IN INMATE HOUSING OR PUBLIC AREAS



Comparison of IP Web Visitor® to a “Free” System

	FEATURE	IP WEB VISITOR®	“FREE” SYSTEM
1.	No upfront cash outlay	✓	✓
2.	User agency owns equipment from outset	✓	
3.	Highest user agency revenue share in industry	✓	
4.	No long-term contract requirement	✓	
5.	Visit charge-out rates established by user agency	✓	
6.	User agency revenue generation begins on system start up	✓	
7.	Single source responsibility for hardware and software	✓	
8.	Monthly remittance of revenues to user agency	✓	



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